

# João Ramos

195, Rua Aureliano Coutinho, Ap. 31  
01224-021  
São Paulo – SP  
📞 +5511983504515  
✉ [joabr@usp.br](mailto:joabr@usp.br)  
31 years, Brazilian



## Professional Experience

- Feb/2023– Present **Teaching Assistant**, *Universidade de São Paulo (USP)*, São Paulo, Brazil, Support teaching activities and the professor responsible for a lecture or whole course. Support during the class, evaluations. Additional extra-class to support to students with reinforcements..
- Jan/2022– Jan/2023 **Solutions Architect**, *dataRain Consulting*, São Paulo, Brazil, Coordinate projects on cloud computing for the public and third sector. Interview the clients, review the present structure and propose improvements. Prepare questions, budget. Overview project implementations. .
- Sept/2019– Present **Global Security Operations Center Shift Supervisor**, *SIS Segurança Privada*, São Paulo, Brazil, Coordinate shift operations to provide comprehensive protection to client’s people, assets, and reputation. Provide reports and inform leadership—quality assurance of products delivered by operators and analysts. (The team’s activities include but are not limited to monitor OSINT, CCTV, access control - CCure, and others - and send alerts - through Everbridge and other tools.) Improvement of the operational procedures. The client is a major social media company.
- Sept/2019– Present **Global Security Operations Center Shift Supervisor**, *SIS Segurança Privada*, São Paulo, Brazil, Coordinate shift operations to provide comprehensive protection to client’s people, assets, and reputation. Provide reports and inform leadership—quality assurance of products delivered by operators and analysts. (The team’s activities include but are not limited to monitor OSINT, CCTV, access control - CCure, and others - and send alerts - through Everbridge and other tools.) Improvement of the operational procedures. The client is a major social media company.
- Apr/2019– Aug/2019 **Intelligence Analyst**, *SIS Segurança Privada*, São Paulo, Brazil, Monitor and provide reports and actionable data regarding events of interest in Latin America to management and other associate departments. Protection of company reputation by analyzing media and social media material. Also acting as crisis response analyst, by analyzing and processing information to deliver a public and interactive product. The client is a major social media company.

Mar/2013–  
Dec/2015 **Program Assistant**, *Latin American Security and Defense Network*, Buenos Aires, Argentina.

Construct contacts and conduct dialogue with governments, international and civil society organizations. Analyze military, police, and criminal data of Latin American countries through institutional reports. Active participation in project conception and sponsorship prospect. Provide support to field missions at countries in Latin America, Africa, and the Middle East; Institutional representation in events and lectures.

Mar/2012–  
Feb/2013 **Research Assistant**, *National Research Council (CNPq)/ São Paulo State University (UNESP)*, Franca, Brazil.

Research project: "Defense and Regional Security in South America: Actors and their perceptions about defense cooperation." Analysis of presidential speeches seeking to identify their institutional vision regarding national and international security; Final paper on Argentina, Brazil, and Chile presidents' perspective about the regional security environment.

---

## Academic Background

2022–2025 **Doctor of Philosophy**, *International Relations*, Universidade de São Paulo (USP), São Paulo, Brazil.

Research about the United States Foreign Policy and political elites in Foreign Policy. Analyzing the composition of the elites and their incentives for decisions during the Bill Clinton, George W. Bush, and Barack Obama administrations.

2017–2019 **Master of the Arts**, *History, Politics and Cultural Goods*, Fundação Getúlio Vargas, Rio de Janeiro, Brazil.

Thesis entitled "The Future of the State: Analysing the Reconstruction of Iraq after the Invasion." This research aims to analyze the impact of US foreign policy on Iraq, the structural resilience of Iraqi state institutions, and how the 2003 invasion affected both the internal political infrastructure of Iraq and the Middle East's regional environment.

2010–2014 **Bachelor of the Arts**, *International Relations*, São Paulo State University (UNESP), Franca, Brazil.

I produced a final thesis following a research project that analyzed the defense industry in Latin America, its infrastructure, relevance for technological and economic development, and participation in the financial balance of the States.

---

## Professional Training

2021 **Public Leadership Certificate**, *Policy Design and Delivery: A Systematic Approach*, Harvard University.

2021 **Public Leadership Certificate**, *Evidences for Decision*, Harvard University.

2020 **Continued Education Certificate**, *Data Science and Big Data Analytics: Making Data-Driven Decisions*, Massachusetts Institute of Technology.

---

## Publications

2014 **DONADIO, M. ; TIBILETTI, P. ; KUSSROW, S. ; RAMOS, João Guilherme Benetti ; DIACONO, L. ; BUDD, M. B. , A Comparative Atlas of Defence in Latin America and Caribbean**, 01. ed. Buenos Aires: Red de Seguridad y Defensa de América Latina, 2014. v. 300. 272p.

## Associations

- 2015–Present **International Political Science Association**, *Member*.  
2013–Present **International Studies Association**, *Member*.  
2023–Present **International Association for Political Science Students**, *Member*.

## Languages

- Portuguese**, *Native*.  
**Spanish**, *Bilingual Proficiency*.  
**English**, *Full professional proficiency*.  
**French**, *Full professional proficiency*.  
**Haitian Creole**, *Full professional proficiency*.  
**Arabic**, *Elementary proficiency*.  
**Russian**, *Elementary proficiency*.  
**Swahili**, *Elementary proficiency*.

## Centers of interest

**Private Security, Technology, Defense and international security, Foreign Policy.**

## Personal Skills

**Organized, communicative, goal oriented, team player, capable of working under pressure with short deadlines, analytical thinking, and decision making.**